



# Loans

for Professional Residential Real Estate Investors



# Fix & Flip

### **Bridge Loans**

**RESIDENTIAL 1-4 UNITS** 

LOAN AMOUNT	• •	Min: \$50,000 Max: \$3,500,000 Loans > \$1MM subject to lender discretion
TERM LENGTH	•	12 months, up to 18 at lender discretion
MAX LTC	•	Up to 90% of purchase price Up to 100% of rehab costs
MAX LOAN TO ARV	•	Up to 75%
FICO	•	620 Min Loans < 680 FICO are subject to stricter underwriting guidelines and additional IR
EXPERIENCE	•	All levels considered (leverage based on experience)
RECOURSE	•	Full Recourse

# Ground Up

### **Bridge Loans**

**RESIDENTIAL 1-4 UNITS** 

#### **1-2 PROPERTIES**

#### SMALL DEVELOPMENTS 3+ SIMILAR PAST PROJECTS

<ul> <li>Min: \$50,000</li> <li>Max: \$3,500,000</li> <li>Loans &gt; \$1MM su</li> </ul>	bject to lender discretion
• Min 1, Max 2	• Min 3, Max 10
<ul><li>Residential 1-4 Units</li><li>Townhomes</li><li>Condos</li></ul>	<ul><li>Residential 1-4 Units</li><li>Townhomes</li><li>Condos</li></ul>
• 12-24 r	nonth options available
<ul> <li>100% of construction</li> <li>Max 90% of total project co</li> <li>LTC Catch Up Draw to rais initial advance to 75% at</li> </ul>	construction sts • Max 90% of total project costs • LTC Catch Up Draw to raise initial advance to 75% at
	Up to 70%
•	680 Midscore
<ul> <li>required: 1-2 Ground ups</li> <li>GCs if experience if permits tie to Ground ups</li> <li>Guarantors with extensive</li> </ul>	experience required: 3+ similar Ground-up builds + heavy rehabs with expansion. Professional
•	Full Recourse
	<ul> <li>Max: \$3,500,000</li> <li>Loans &gt; \$1MM su</li> <li>Min 1, Max 2</li> <li>Residential 1-4 Units</li> <li>Townhomes</li> <li>Condos</li> <li>12-24 m</li> <li>Up to 75% of the lower of land value or purchase price/60% if unpermitted, p 100% of construction</li> <li>Max 90% of total project co</li> <li>LTC Catch Up Draw to rais initial advance to 75% at approval of required plan permits post-closing</li> <li>Previous real estate experier required: 1-2 Ground ups</li> <li>GCs if experience if permits tie to Ground ups</li> <li>Guarantors with extensive f and flip experience permits on a case by case basis</li> </ul>



# Stabilized Bridge

### Bridge Loans

**RESIDENTIAL 1-4 UNITS** 

### DSCR EXIT NO DSCR

PURPOSE	<ul> <li>To provide bridge financing on a property that is currently rented or soon to be rented, but is not yet ready for permanent financing</li> <li>To provide bridge financing on a property that was recently renovated or constructed and is currently/soon to be listed for sale</li> </ul>
ROPERTY YPES	Single Family/2-4 Unit/Townhomes/PUD/Warrantable Condos
OAN MOUNT	<ul> <li>Min: \$50,000</li> <li>Max: \$3,500,000</li> <li>Loans &gt; \$1MM Subject to lender discretion</li> </ul>
ERM LENGTH	12 months, up to 18 at Lender Discretion
MAX LTC	<ul> <li>85% of purchase price + verified completed capex if property owned &lt; 6 months</li> <li>85% of purchase price + verified completed capex if property owned &lt; 6 months</li> </ul>
MAX LTV	• 70% LTV
ICO	Minimum 660
MIN DSCR	• 1.10x • N/A
ROPERTY	C4 or better with no     deferred maintenance     C2 or better
COLLATERAL ESTRICTION	<ul> <li>No rural, exotic, or unique properties</li> <li>Property value within 90<sup>th</sup> percentile of market</li> </ul>

# Single Property Rental

### **Term Loans**

#### **RESIDENTIAL 1-4 UNITS**

LOAN AMOUNT	<ul><li>Min: \$75,000</li><li>Max: \$2,000,000</li></ul>
PROPERTY TYPES	<ul> <li>Single Family Residences (SFR)</li> <li>2-4 unit properties</li> <li>Warrantable condos</li> <li>Townhomes</li> <li>PUD</li> </ul>
TERM LENGTH	<ul><li> 30 Years</li><li>Various Prepay Penalty Options</li></ul>
LOAN TYPES	<ul> <li>Fixed rate and Adjustable rate options available</li> <li>Partial IO and Fully Amortizing options available</li> </ul>
MAX LTC	<ul> <li>If owned &lt; 3 months, 80% of Total Cost Basis</li> </ul>
MAX LOAN TO ARV	<ul> <li>Up to 80% on Purchase, Rate &amp; Term Refiance</li> <li>Up to 75% on Cash Out</li> </ul>
EXPERIENCE	Not Required
FICO	• 660 Minimum
RECOURSE	Full Recourse only
LEASE REQUIREMENTS	<ul> <li>Leased Units: Lower of (i) In- Place Rent &amp; (ii) Market Rent</li> <li>Unleased Units: 100% of Market Rent (Purchase Loans only)</li> </ul>





## Rental Portfolios

### **Term loans**

#### **RESIDENTIAL 1-4 UNITS**

LOAN AMOUNT	<ul><li>Min Property Value: \$72,000</li><li>Max Loan Amount: \$2,000,000</li></ul>
PROPERTY TYPES	<ul> <li>Non-Owner Occupied:</li> <li>Single Family Residences (SFR)</li> <li>2-4 unit properties</li> <li>Warrantable condos</li> <li>Townhomes</li> <li>PUD</li> </ul>
TERM LENGTH	<ul><li> 30 Years</li><li>Various Prepay Penalty Options</li></ul>
LOAN TYPES	<ul> <li>Fixed rate and Adjustable rate options available</li> <li>Partial IO and Fully Amortizing options available</li> </ul>
MAX LTC	<ul> <li>If owned &lt; 3 months, 80% of Total Cost Basis</li> </ul>
MAX LOAN TO ARV	<ul> <li>Up to 80% on Purchase, Rate &amp; Term Refinance</li> <li>Up to 75% on Cash Out</li> </ul>
FICO	• 660 Minimum
RECOURSE	<ul> <li>Full Recourse with Pledge of Equity of Borrowing Entity</li> <li>Non Recourse options available with Bad-Boy Carveouts</li> </ul>
LEASE REQUIREMENTS	<ul> <li>Minimum Occupancy Rate of 100% by Unit Count</li> <li>Leased Units: Lower of (i) In- Place Rent &amp; (ii) Market Rent</li> <li>Unleased Units: 100% of Market Rent (Purchase Loans only)</li> </ul>



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At this time, we are unable to lend in AZ, CA, ID, MN, ND, NV, OR, SD, UT & VT

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